

Melissa Bruce
Performance Consulting Services
CommSec TV Presentation Skills Conference : Feedback Excerpts

Overall, were the sessions informative?

- I learnt many different & useful things in every session...that will be valuable in future media work. CC
- Very good. Pointed out weaknesses and how we can resolve them. CJ
- 10/10 TP
- 10/10 JL

How well were the sessions organised?

- Good structure, pace and intensity for the 2 day period. TP
- 10/10 JL

Was the training relevant to your needs?

- Each session provided insights & methods that will improve the quality of my work. TP
- All of my questions & concerns were raised & addressed – plus plenty of handy hints and ideas.
- 10/10 JL

How effective were the trainers?

- ...professional, motivated, empathetic & possessed an excellent command of the elements associated with ...niche area and how [it] related to our objectives. TP
- 10/10 DD
- ...very energetic & relevant. JL

What were the most important learnings?

- Authority via presentations. Taking risks with performance. Presentation preparation. CE
- Self awareness/motivation/attitude. PH
- Pace, Breathing techniques, confidence CC
- Stance, posture, breathing, clarity of message. DD
- Content & delivery. Speech & pronunciation. CJ
- Breathing, pauses, practise.

Overall, do you feel better prepared?

- ...I've been provided with new skills that will provide ongoing value. They will instil a new confidence within me when presenting. TP
- Infinitely. PH
- Most definitely. 100% better. CC
- Definitely, more confident & hungry to begin. DD
- Definitely – I am more aware of areas I can work on & methods of how to improve. JL

General Comments

- Found the sessions great. MP
- Most worthwhile training I've done for media or any job. CC
- Well prepared, very useful &...a major help...CJ
- Fantastic training...I am a lot more confident in my presenting style. JL

- "With our increasing media profile it was essential that we turn our economics team into an articulate media unit. This uncommon challenge was embraced and achieved by Melissa Bruce. With highly personal and intimate training she addressed the shortcomings of each individual and gave us the results we were seeking. In an almost mystical process our staff would enter her training room suspicious and reticent and would leave a couple of hours later enthusiastic and motivated to achieve their presentation goals. Often extraneous training is regarded as fun but does not yield a result. This is not the case with Melissa's work - I have been able to directly attribute up skilling milestones to her input."
B. Delaney - Marketing Director – CommSec Premium Financial Services